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Overcoming Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results

John Stoker

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MAKE EVERY CONVERSATION A REAL CONVERSATION THAT GETS RESULTS

In *Overcoming Fake Talk,* business communication guru John R. Stoker offers proven advice for turning challenging confrontations into rewarding exchanges that foster collaboration, improve performance, and achieve results.

*"**Overcoming Fake Talk** is a thorough compendium of ideas, frameworks, examples, and actions to improve conversations. Stoker's four 'REAL' conversation skills and eight principles give the novice and master insights and guidelines for improving conversation."* -- Dave Ulrich, Professor, Ross School of Business, University of Michigan; Partner, The RBL Group; and author of **The Why of Work**

"Great questions, great suggestions. . . . Bravo! I will put Stoker's ideas to use in my own practice." -- Beverly Kaye, founder and co-CEO, Career Systems International, and coauthor of **Help Them Grow or Watch Them Go**

"Adhering to and implementing these principles will dramatically increase your ability to communicate and improve your relationships in your professional and personal life." -- Hyrum W. Smith, cofounder, FranklinCovey

"An insightful blend of rock-solid theory accompanied by compelling examples of the huge distinction between real and fake communication." -- John H. Zenger, CEO, Zenger Folkman, and coauthor of **How to Be Exceptional**

"Stoker teaches true principles for getting Results, Respect, and great Relationships using REAL conversation." -- Brent D. Peterson, PhD, coauthor of **Fake Work**

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From reader reviews:

Karla Whisenant:

Spent a free time and energy to be fun activity to complete! A lot of people spent their down time with their family, or their particular friends. Usually they performing activity like watching television, planning to beach, or picnic inside park. They actually doing ditto every week. Do you feel it? Do you wish to something different to fill your own personal free time/ holiday? Could be reading a book might be option to fill your totally free time/ holiday. The first thing that you'll ask may be what kinds of guide that you should read. If you want to consider look for book, may be the reserve untitled Overcoming Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results can be excellent book to read. May be it might be best activity to you.

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Overcoming Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results can be one of your beginning books that are good idea. We all recommend that straight away because this publication has good vocabulary that could increase your knowledge in vocabulary, easy to understand, bit entertaining but nevertheless delivering the information. The article writer giving his/her effort to set every word into delight arrangement in writing Overcoming Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results nevertheless doesn't forget the main point, giving the reader the hottest in addition to based confirm resource info that maybe you can be one of it. This great information can certainly drawn you into new stage of crucial considering.

Anita Sizemore:

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